

# Interim Management Report of Fund Performance (MRFP)

For the period ended June 30, 2021

Tangerine® Balanced Income Portfolio

This interim management report of fund performance contains financial highlights but does not contain the complete annual financial statements of the investment fund. You can get a copy of the annual financial statements at your request, and at no cost, by calling 1-877-464-5678, by writing to us at 3389 Steeles Avenue East, Toronto, Ontario, M2H 0A1, or by visiting our website at https://www.tangerine.ca/en/products/investing/portfolios or SEDAR at www.sedar.com. Unitholders may also contact us using one of these methods to request a copy of the investment fund's interim financial report, proxy voting policies and procedures, proxy voting disclosure record, or quarterly portfolio disclosure.

Interim MRFP for the period ended June 30, 2021



#### **Manager and Portfolio Advisor**

Tangerine Investment Management Inc. (the "Manager")

#### Sub-advisor

State Street Global Advisors, Ltd. (the "sub-advisor")

#### **Investment Objective and Strategies**

The Tangerine Balanced Income Portfolio (the "Fund") seeks to provide income with a secondary focus on capital appreciation by investing in both fixed income and equity securities based on a targeted allocation among four different types of investments in the following proportions:



Each of the four investment types seek to replicate, as closely as possible, the performance of a recognized securities index. Currently, the Canadian bond component seeks to replicate the FTSE Canada Universe Bond Index; the Canadian equities component seeks to replicate the S&P/TSX 60 Index; the U.S. equities component seeks to replicate the S&P 500 Index; and the international equities component seeks to replicate the MSCI EAFE Index.

#### **Results of Operations**

The Fund had net assets of \$540 million at June 30, 2021 and \$499 million at December 31, 2020. The Fund's net assets grew by \$42 million over the six-month period ending on June 30, 2021. This growth in the Fund's net assets was primarily due to an increase in net assets from operations of \$4 million and from net sales of \$38 million.

#### **Investment Results**

The Fund's return for the six-month period ended June 30, 2021 was 0.6% versus 1.1% for the Fund's product benchmark. The Fund aims to track the performance for its benchmark as closely as possible before the deductions of fees and expenses. For the period, the Fund tracked the product benchmark before fees and expenses. The table below shows the returns of the indices that make up the Fund's product benchmark.

Component	Index	2021 Return <sup>1</sup>
Canadian Bonds	FTSE Canada Universe Bond Index (C\$)	-3.5%
Canadian Equities	S&P/TSX 60 Index (C\$)	18.6%
U.S. Equities	S&P 500 Index (C\$)	12.0%
International Equities	MSCI EAFE Index (C\$)	5.8%

<sup>1</sup>Six month total return. In accordance with National Instrument 81-106, we have included a comparison to broad-based indices to help you understand the Fund's performance relative to the general performance of the market, but caution that the Fund's mandate may be significantly different from the indices shown.

The above returns were impacted by macro-economic conditions including, but not limited to, the following:

The global economy made considerable progress over the six-month period, despite pandemic-related challenges. Economic growth accelerated notably during the second quarter of 2021 amid rapid vaccination uptake, especially in developed economies. In June, incoming economic data pointed to a continued robust global recovery despite persistent issues, including supply chain disruptions, new variants of COVID-19 and potential central bank policy tightening on inflationary concerns.

Canadian stocks, as measured by the S&P/TSX 60 Index, finished the period up 18.6% as the Canadian economy rebounded sharply towards the end of the second quarter, with the intensity of the pandemic beginning to moderate. Similarly, international equities, as measured by the MSCI EAFE Index, rose 5.8% in Canadian-dollar terms. In the U.S., the S&P 500 Index ended the period up 12.0% in Canadian-dollar terms despite the weakness of the U.S. dollar relative to the Canadian dollar.

The Canadian bond market, as measured by the FTSE Canada Universe Bond Index, returned -3.5% during the period. The acceleration in global economic growth led markets to anticipate a reflationary environment, which drove government bond yields higher.

Interim MRFP for the period ended June 30, 2021



#### **Canadian Bonds**

Within the Fund's Canadian fixed income component, the Securitization sector posted the highest return, followed by the Financial and Agency sectors. Conversely, the Infrastructure, Provincial and Canada Non-Agency sectors were the weakest-performing sectors within the index. Ford Credit Canada Co. (4.46%, 11/13/2024), Cominar Real Estate Investment Trust (4.25%, 05/23/2023) and TransAlta Corp. (6.9%, 11/15/2030) were the strongest-performing holdings within the index. Meanwhile, Government of Canada (2.75%, 12/01/2064), Canadian National Railway Co. (3.05%, 02/08/2050) and Hydro Quebec (2.1%, 02/15/2060) were the weakest-performing holdings.

#### **Canadian Equities**

Within the Fund's Canadian equities component, the Financials sector posted the highest return, followed by Energy and Information Technology. Meanwhile, the Real Estate, Utilities and Health Care sectors underperformed. The best-performing securities within the S&P/TSX 60 Index were Shopify Inc. (Class A), Royal Bank of Canada and Toronto Dominion Bank. Canadian National Railway Co., Barrick Gold Corp. and Agnico-Eagle Mines Ltd. were the worst-performing securities within the index.

#### **U.S. Equities**

Within the Fund's U.S. equities component, Information Technology posted the highest return, followed by the Financials and Communication Services sectors. The Utilities sector had a negative return, while the Consumer Staples and Materials sectors also underperformed. From an individual securities perspective, the best-performing stocks within the S&P 500 Index were Microsoft Corp., Alphabet Inc. (Class C) and Alphabet Inc. (Class A). Tesla Inc., Apple Inc. and The Walt Disney Co. were the worst-performing stocks within the index.

#### **International Equities**

Within the Fund's international equities component, the best-performing sector was Financials, followed by Consumer Discretionary and Industrials. The Utilities sector posted a negative return, while Communication Services and Real Estate also lagged. The best-performing securities within the MSCI EAFE Index were ASML Holding N.V., LVMH Moët Hennessy-Louis Vuitton SA and AstraZeneca PLC. The worst-performing securities were Daiichi Sankyo Co., Ltd., SoftBank Group Corp. and Iberdrola SA.

#### **Recent Developments**

The sub-advisor's objective is to match and replicate the four indices' security holdings, weightings and characteristics, and weight each asset class according to the allocations outlined in the Fund's investment objectives. The Fund will continue to follow this objective going forward.

#### COVID-19

The COVID-19 pandemic, which began in late 2019, continued to dominate headlines and markets throughout 2020 and into the first half of 2021. While the world economy continues in a recovery mode phase, the regional contributions to the overall path have started to become somewhat more mixed in response to differences in policy settings, the evolution of viral contagion, and the speed and success of the individual vaccination programs. GDP for the G-7, generally thought of as a group of mature and slower growing countries, has increased at close to a 15% annualized rate over the past three quarters. As the global economy continues to expand, policy makers continue to stimulate, and vaccine programs ramp higher, we continue to monitor the situation and the effects on the Fund.

#### **Related-Party Transactions**

Affiliates of Tangerine Investment Management Inc. may earn fees and spreads in connection with various services provided to, or transactions with the Fund, including securities lending transactions and other services as described below:

#### Manager, Trustee and Portfolio Advisor

Tangerine Investment Management Inc. is a wholly owned subsidiary of Tangerine Bank. Tangerine Investment Management Inc. is the manager, trustee and portfolio advisor of the Fund. Tangerine Investment Management Inc. is responsible for the Fund's day to day operations, provides investment advice and portfolio management services to the Fund and appoints distributors for the Fund.

#### **Management and Administration Fees**

Tangerine Investment Management Inc. is paid a management fee by the Fund as compensation for its services as well as a fixed administration fee. Tangerine Investment Management Inc. in turn pays certain operating expenses of the Fund.

Interim MRFP for the period ended June 30, 2021



#### **Principal Distributor**

Tangerine Investment Funds Limited (the "principal distributor") is the principal distributor of the Fund and is an affiliate of Tangerine Investment Management Inc. The principal distributor receives an ongoing trailer commission from Tangerine Investment Management Inc. based on the total value of the units of the Fund held by its clients. Trailer commissions are paid by Tangerine Investment Management Inc. out of the management fees it receives from the Fund.

#### **Securities Lending Transactions**

The Fund did not participate in securities lending transactions with a related party during the period.

#### **Buying and Selling Securities**

Tangerine Investment Management Inc. has established an Independent Review Committee ("IRC") which acts as an impartial and independent committee to review and provide recommendations or, in certain cases, approvals respecting any conflict of interest matters referred to it by the Manager.

The Manager and the Fund relied on standing instructions from the IRC in respect of one or more of the following types of transactions:

- Investing in or holding securities of a related issuer.
- Paying brokerage commissions and spreads to a related party for effecting security transactions on an agency and principal basis on behalf of the Fund.
- Investments in the securities of issuers for which a related underwriter acted as an underwriter during the distribution of such securities and the 60-day period following the completion of such distribution.

The applicable standing instructions require that investment decisions relating to the above types of transactions, among other relevant terms and conditions of the Manager's conflict policies and procedures, (i) are made free from any influence by the Manager or any entity related to the Manager and without taking into account any considerations relevant to the Manager or any entity related to the Manager; (ii) represent the business judgment of the portfolio advisor uninfluenced by any consideration other than the best interests of the Fund; and (iii) achieve a fair and reasonable result for the Fund.

Interim MRFP for the period ended June 30, 2021



#### **Financial Highlights**

The following tables show selected key financial information about the Fund and are intended to help the reader understand the Fund's financial performance over each of the past five years ended December 31 and for the six months ended June 30, 2021. The information on the following tables is based on prescribed regulations and as a result, is not expected to add down due to the increase (decrease) in net assets from operations being based on average units outstanding during the period and all other numbers being based on actual units outstanding at the relevant point in time. Footnotes for the tables are found at the end of the Financial Highlights section.

Net Assets per Unit <sup>1</sup> (\$)	Six months ended June 30	Years ended December 31				
	2021	2020	2019	2018	2017	2016
Net assets – beginning of period	\$14.51	\$13.57	\$12.56	\$12.98	\$12.62	\$12.48
Increase (decrease) from operations:						
Total revenue	\$0.19	\$0.38	\$0.38	\$0.38	\$0.36	\$0.37
Total expenses	\$(0.08)	\$(0.15)	\$(0.14)	\$(0.14)	\$(0.14)	\$(0.14)
Realized gains for the period	\$0.19	\$0.29	_	\$0.19	\$0.10	\$0.18
Unrealized gains (losses) for the period	\$(0.20)	\$0.60	\$1.00	\$(0.54)	\$0.26	\$(0.03)
Total increase (decrease) from operations <sup>2</sup>	\$0.10	\$1.12	\$1.24	\$(0.11)	\$0.58	\$0.38
Distributions:						
From income (excluding dividends)	_	\$(0.17)	\$(0.19)	\$(0.21)	\$(0.19)	\$(0.18)
From dividends	_	\$(0.04)	\$(0.05)	\$(0.04)	\$(0.04)	\$(0.04)
From capital gains	_	_	_	\$(0.05)	_	\$(0.02)
Total annual distributions <sup>3</sup>	_	\$(0.21)	\$(0.24)	\$(0.30)	\$(0.23)	\$(0.24)
Net assets – end of period	\$14.60	\$14.51	\$13.57	\$12.56	\$12.98	\$12.62

#### Ratios and Supplemental Data

Total net asset value (000's) <sup>4</sup>	\$540,104	\$498,559	\$409,171	\$358,735	\$371,392	\$343,275
Number of units outstanding (000's) <sup>4</sup>	37,000	34,359	30,145	28,566	28,621	27,208
Management expense ratio <sup>5</sup>	1.06%	1.06%	1.07%	1.07%	1.07%	1.07%
Management expense ratio before waivers or absorptions <sup>5</sup>	1.06%	1.06%	1.07%	1.07%	1.07%	1.07%
Trading expense ratio <sup>6</sup>	0.00%	0.01%	0.00%	0.00%	0.00%	0.00%
Portfolio turnover rate <sup>7</sup>	12.71%	26.65%	20.52%	24.26%	22.35%	24.20%
Net asset value per unit	\$14.60	\$14.51	\$13.57	\$12.56	\$12.98	\$12.62

#### Notes:

- (1) This information is derived from the Fund's annual audited financial statements, except for 2021, which is derived from the Fund's unaudited interim financial statements for the six months ended June 30, 2021. The information for the net asset per unit section of the financial highlights are based on International Financial Reporting Standards ("IFRS").
- (2) Net assets and distributions are based on the actual number of units outstanding at the relevant time. The increase/decrease from operations is based on the weighted average number of units outstanding over the financial period.
- (3) Distributions were paid in cash/reinvested in additional units of the Fund, or both.
- (4) This information is provided as at June 30, 2021 and December 31 of the period shown.
- (5) Management expense ratio ("MER") is based on total expenses plus harmonized sales tax (excluding commissions and other portfolio transaction costs) for the stated period and is expressed as an annualized percentage of daily average net asset value during the period. The manager absorbed certain expenses of the fund. Such absorptions may be terminated at any time without notice.
- (6) The trading expense ratio represents total commissions and other portfolio transaction costs expressed as an annualized percentage of daily average net asset value during the year.
- (7) The Fund's portfolio turnover rate indicates how actively the Fund's portfolio adviser manages its portfolio investments. A portfolio turnover rate of 100% is equivalent to the Fund buying and selling all of the securities in its portfolio once in the course of the period. The higher a portfolio turnover rate in a period, the greater the trading costs payable by the fund in the period, and the greater the chance of an investor receiving taxable capital gains in the period. There is not necessarily a relationship between a high turnover rate and the performance.

Interim MRFP for the period ended June 30, 2021



#### **Management Fees**

The breakdown of services received by Tangerine Investment Management Inc. as a percentage of management fees earned is as follows:

Management Fees	Distribution	Other*	
0.80%	50%	50%	

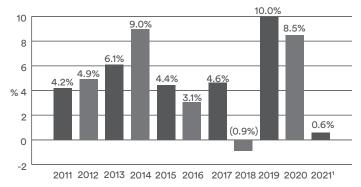
<sup>\*</sup>Includes investment advisory fees, administration fees

#### **Past Performance**

The performance information shown assumes that all distributions made by the Fund in the periods shown were reinvested in additional units of the Fund and would be lower if the distributions were not reinvested. In addition, the performance information does not take into account any income taxes that may have been paid by investors who have invested in non-registered accounts. Past performance does not necessarily indicate how the Fund may perform in the future.

#### **Year-by-Year Returns**

The chart below indicates the Fund's performance in each of the years shown and illustrates how the Fund's performance has changed from year to year. The chart demonstrates, in percentage terms, how much an investment made on the first day of each financial year would have grown or decreased by the last day of each financial year.



<sup>1</sup>For the six-month period ended June 30, 2021.

## Summary of Investment Portfolio % of Net (as at June 30, 2021) Asset Value

#### Asset Allocation\* (% of Net Asset Value)



<sup>\*</sup> Actual allocation among the four investment types may deviate from the target allocations. The allocations are reviewed on a quarterly basis and if the Fund allocations deviate from the thresholds outlined in the Simplified Prospectus, the Fund will be re-balanced back to the target weightings.

Interim MRFP for the period ended June 30, 2021



Top 2	% of Net Asset Value	
1.	Government of Canada 2.00% Dec 01/51	1.4%
2.	Government of Canada 0.50% Sep 01/25	1.2%
3.	Government of Canada 1.25% Jun 01/30	1.1%
4.	Shopify Inc. Cl. A	0.9%
5.	Government of Canada 0.50% Dec 01/30	0.9%
6.	Royal Bank of Canada	0.8%
7.	The Toronto-Dominion Bank	0.7%
8.	Government of Canada 1.50% Sep 01/24	0.7%
9.	Government of Canada 0.25% Apr 01/24	0.7%
10.	Government of Canada 2.00% Sep 01/23	0.7%
11.	Government of Canada 0.25% Mar 01/26	0.6%
12.	Canada Housing Trust No. 12.40% Dec 15/22	0.6%
13.	Canada Housing Trust No. 1 2.90% Jun 15/24	0.6%
14.	Apple Inc.	0.6%
15.	Government of Canada 1.75% Mar 01/23	0.6%
16.	Microsoft Corporation	0.6%
17.	Province of Quebec 3.10% Dec 01/51	0.6%
18.	Government of Canada 0.25% May 01/23	0.6%
19.	Government of Canada 0.25% Feb 01/23	0.6%
20.	Government of Canada 5.75% Jun 01/33	0.6%
21.	Province of Ontario 2.90% Dec 02/46	0.5%
22.	Province of Ontario 2.60% Jun 02/25	0.5%
23.	Province of Ontario 2.65% Dec 02/50	0.5%
24.	Canada Housing Trust No. 11.95% Dec 15/25	0.5%
25.	Province of Ontario 2.90% Jun 02/49	0.5%
Total	Top 25	17.6%

The summary of investment portfolio may change due to ongoing portfolio transactions of the Fund and a quarterly update is available at www.tangerine.ca.

#### A Note on Forward-looking Statements

This report may contain forward-looking statements about the Fund, its future performance, strategies or prospects, and possible future Fund action. The words "may," "could," "should," "would," "suspect," outlook," "believe," "plan," "anticipate," "estimate," "expect," "intend," "forecast," "objective" and similar expressions are intended to identify forward-looking statements.

Forward-looking statements are not guarantees of future performance. Forward-looking statements involve inherent risks and uncertainties, both about the Fund and general economic factors, so it is possible that predictions, forecasts, projections and other forward-looking statements will not be achieved. We caution the reader not to place undue reliance on these statements as a number of important factors could cause actual events or results to differ materially from those expressed or implied in any forward-looking statement made by the Fund. These factors include, but are not limited to, general economic, political and market factors in Canada, the United States and internationally, interest and foreign exchange rates, global equity and capital markets, business competition, technological changes, changes in laws and regulations, judicial or regulatory judgments, legal proceedings and catastrophic events. The above list of important factors that may affect future results is not exhaustive. Before making any investment decisions, we encourage the reader to consider these and other factors carefully. All opinions contained in forward-looking statements are subject to change without notice and are provided in good faith but without legal responsibility.

