

# Interim Management Report of Fund Performance (MRFP)

For the period ended June 30, 2023

Tangerine® Balanced Income ETF Portfolio

This interim management report of fund performance contains financial highlights but does not contain the complete interim financial statements of the investment fund. You can get a copy of the interim financial statements at your request, and at no cost, by calling 1-877-464-5678, by writing to us at 3389 Steeles Avenue East, Toronto, Ontario, M2H 0A1, or by visiting our website at https://www.tangerine.ca/en/products/investing/portfolios or SEDAR+ at www.sedarplus.ca. Unitholders may also contact us using one of these methods to request a copy of the investment fund's annual financial report, proxy voting policies and procedures, proxy voting disclosure record, or quarterly portfolio disclosure.

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## Manager

Tangerine Investment Management Inc. (the "Manager")

#### Portfolio Advisor

1832 Asset Management L.P. (the "Portfolio Advisor")

# **Investment Objective and Strategies**

The Tangerine Balanced Income ETF Portfolio (the "Fund") seeks to provide income with some potential for capital appreciation by investing in a diversified mix of equity and fixed income ETFs which invest in securities located anywhere in the world.



The Portfolio Advisor intends to primarily invest in capitalization-weighted index ETFs (or index participation units), representing five distinct asset/regional allocations, including but not limited to: Canadian fixed income, Canadian equity, U.S. equity, international equity and emerging markets equity. Regional allocations to equities will be driven primarily by relative market size, meaning larger regions/countries will receive proportionally higher allocation than smaller regions/countries.

## Risk

The risks associated with investing in the Fund are as described in the Simplified Prospectus. There were no material changes to the Fund over the year that affected the overall level of risk of the Fund.

## **Results of Operations**

The Fund had net assets of \$50 million at June 30, 2023 and \$35 million at December 31, 2022. The Fund's net assets increased by \$15 million over the six-month period ending on June 30, 2023. The change was composed of net sales of \$13 million and investment performance of \$2 million.

#### **Investment Results**

For the period ended at June 30, 2023 (the "period"), the Fund generated a total return of 4.7%. It slightly underperformed the benchmark. The Fund's blended index, 30% – Solactive GBS Developed Markets Large and Mid Cap CAD Index NTR and

70% – Solactive Broad Canadian Bond Universe Liquid ex MPL TR Index, returned 5.6% during the same period.

Global equities advanced over the 6-month period as represented by the Solactive GBS Global Markets Large and Mid Cap Index (CA NTR) returned 4.7%. Inflation remained the dominant economic issue over the period. Many central banks continued to tighten monetary policy by raising interest rates or tapering their asset purchase programs to curb inflation. The positive is that this marked a deceleration in the inflation rate for most major economies; a major contributor was also the decline in oil prices from \$80 U.S. dollars to around \$71 U.S. dollars a barrel. Central banks continue to face the delicate task of balancing the need for economic stimulus with the risk of elevated prices. Nonetheless, the U.S. Federal Reserve (Fed), the European Central Bank (ECB) and the Bank of England (BoE) have not reached their target inflation rate of 2%, all three major central banks have hinted they are not done raising interest rates.

The Canadian bond market, as represented by the Solactive Broad Canadian Bond Universe Liquid ex MPL TR Index, returned 2.4% for the 6-month period ending June 30, 2023. The 10-year Government of Canada yield was volatile during the period, driven early on by contagion concerns over regional bank collapses in the U.S., though was relatively range-bound between 2.7% and 3.5% and finished the period basically flat at 3.3%. The Bank of Canada raised its policy rate by 25bps in January, paused its rate hiking schedule in March and April, before raising rates again in early June as inflation concerns refused to go away.

Within the U.S., the 10-year Treasury yield had been trending upwards early in the year before rallying sharply in March as markets reacted to the regional banking crisis in the U.S. They recovered slightly but then remained rangebound for the rest of the quarter finishing the period at 3.8%. The Federal Reserve weathered the financial crisis well and hiked rates three times by 25bps each in February, March and May, before opting to hold its key rate steady at 5% in June.

Investment grade and high yield credit spreads, as measured by ICE BofA Canadian and U.S. corporate indices OAS (Option-Adjusted Spread) rallied at the start of the year before widening materially in the midst of the bank crisis in March. As worries over contagion subsided, spreads drifted lower for the remainder of the year.

Over the period, the Canadian dollar strengthened against most major currencies including the Euro currency, Japanese yen and the U.S. dollar.

## **Recent Developments**

Since late 2021, inflation readings have been elevated in Canada, US, and Europe. Central Banks have been actively

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tightening monetary policies to tame inflation in a G7 world, led by the US Central Bank (Federal Open Market Committee), who raised the Federal Funds rate by 4.25% in 2022 furthered by an additional four consecutive 25 basis points rate hikes in 2023. High inflation and Central Bank tightening have had an impact on markets. Additionally, the war in Ukraine continues to cause significant economic and humanitarian damage, and has resulted in substantial disruption to global supply chain.

## **Related-Party Transactions**

Affiliates of Tangerine Investment Management Inc. may earn fees and spreads in connection with various services provided to, or transactions with the Fund, including securities lending transactions and other services as described below:

## Manager, Trustee and Portfolio Advisor

Tangerine Investment Management Inc. is a wholly owned subsidiary of Tangerine Bank. Tangerine Bank is a wholly owned subsidiary of The Bank of Nova Scotia ("Scotiabank"). Tangerine Investment Management Inc. is the manager and trustee of the Fund. Tangerine Investment Management Inc. is responsible for the Fund's day to day operations, and appoints the portfolio advisor and distributors for the Fund.

## **Management and Administration Fees**

Tangerine Investment Management Inc. is paid a management fee by the Fund as compensation for its services as well as a fixed administration fee. Tangerine Investment Management Inc. in turn pays certain operating expenses of the Fund. Further details about the management fee and the fixed administration fee can be found in the Fund'is most recent simplified prospectus.

#### **Principal Distributor**

Tangerine Investment Funds Limited (the "principal distributor") is the principal distributor of the Fund and is an affiliate of Tangerine Investment Management Inc. The principal distributor receives an ongoing trailer commission from Tangerine Investment Management Inc. based on the total value of the units of the Fund held by its clients. Trailer commissions are paid by Tangerine Investment Management Inc. out of the management fees it receives from the Fund.

### **Securities Lending Transactions**

The Fund did not participate in securities lending transactions with a related party during the period.

## **Buying and Selling Securities**

Tangerine Investment Management Inc. has established an Independent Review Committee ("IRC") which acts as an impartial and independent committee to review and provide

recommendations or, in certain cases, approvals respecting any conflict of interest matters referred to it by the Manager.

The Manager and the Fund relied on standing instructions from the IRC in respect of one or more of the following types of transactions:

- Investing in or holding securities of a related issuer.
- Paying brokerage commissions and spreads to a related party for effecting security transactions on an agency and principal basis on behalf of the Fund.
- Investments in the securities of issuers for which a related underwriter acted as an underwriter during the distribution of such securities and the 60-day period following the completion of such distribution.
- Acquisition and holding of securities of a related underlying fund

The applicable standing instructions require that investment decisions relating to the above types of transactions, among other relevant terms and conditions of the Manager's conflict policies and procedures, (i) are made free from any influence by the Manager or any entity related to the Manager and without taking into account any considerations relevant to the Manager or any entity related to the Manager; (ii) represent the business judgment of the portfolio advisor uninfluenced by any consideration other than the best interests of the Fund; and (iii) achieve a fair and reasonable result for the Fund.

#### **Related Brokerage Commissions**

The Manager is a wholly owned subsidiary of Scotiabank. Scotiabank owns, directly or indirectly, 100% of Scotia Capital Inc., an investment dealer. From time to time, the Fund may enter into portfolio securities transactions with Scotia Capital Inc. or other related dealers in whom Scotiabank has a significant interest (a "Related Broker"). These Related Brokers may earn commission or spreads on such transactions, which are made on terms and conditions that are comparable to transactions made with non-related brokers.

During the period, the Fund paid \$2,788 in commissions to Related Brokers.

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# **Financial Highlights**

The following tables show selected key financial information about the Fund and are intended to help the reader understand the Fund's financial performance over the six months period ended June 30, 2023, and the period ended December 31, 2022. The information on the following tables is based on prescribed regulations and as a result, is not expected to add down due to the increase (decrease) in net assets from operations being based on average units outstanding during the period and all other numbers being based on actual units outstanding at the relevant point in time. Footnotes for the tables are found at the end of the Financial Highlights section.

## Net Assets per Unit<sup>1</sup> (\$)

|  | 2023     | 2022     |
|--|----------|----------|
| Net assets – beginning of period                       | \$8.96   | \$10.00  |
| Increase (decrease) from operations:                   |          |          |
| Total revenue  | \$0.12   | \$0.23   |
| Total expenses   | \$(0.03) | \$(0.06) |
| Realized gains (losses) for the period                 | \$0.01   | \$(0.04) |
| Unrealized gains (losses) for the period               | \$0.28   | \$(0.71) |
| Total increase (decrease) from operations <sup>2</sup> | \$0.38   | \$(0.58) |
| Distributions:   |          |          |
| From income (excluding dividends)                      | _        | \$(0.11) |
| From dividends   | _        | \$(0.00) |
| From capital gains                                     | _        | _        |
| Return of capital                                      | _        | _        |
| Total annual distributions <sup>3</sup>                | _        | \$(0.11) |
| Net assets — end of period                             | \$9.38   | \$8.96   |

### Ratios and Supplemental data

| Total net asset value (000's) <sup>4</sup>                          | \$50,260 | \$35,152 |
|---|----------|----------|
| Number of units outstanding (000's) <sup>4</sup>                    | 5,356    | 3,923    |
| Management expense ratio <sup>5</sup>                               | 0.76%    | 0.76%    |
| Management expense ratio before waivers or absorptions <sup>5</sup> | 0.85%    | 0.85%    |
| Trading expense ratio <sup>6</sup>                                  | 0.07%    | 0.10%    |
| Portfolio turnover rate <sup>7</sup>                                | 4.66%    | 8.61%    |
| Net asset value per unit  | \$9.38   | \$8.96   |

#### Notes:

- (1) This information is derived from the Fund's annual audited financial statements, except for 2023, which is derived from the Fund's unaudited interim financial statements for the six months ended June 30, 2023. The information for the net asset per unit section of the financial highlights are based on International Financial Reporting Standards ("IFRS"). The Fund commenced operations on January 14, 2022.
- (2) Net assets and distributions are based on the actual number of units outstanding at the relevant time. The increase/decrease from operations is based on the weighted average number of units outstanding over the financial period.
- (3) Distributions were paid in cash/reinvested in additional units of the Fund, or both.
- (4) This information is provided as at June 30, 2023 and December 31 of the year shown.
- (5) Management expense ratio ("MER") is based on total expenses plus harmonized sales tax (excluding commissions and other portfolio transaction costs) and the proportionate share of the underlying funds' related expenses for the stated period and is expressed as an annualized percentage of daily average net asset value during the year. The manager absorbed certain expenses of the fund, and expects these absorptions to continue in the future to keep the MER within a target range. Such absorptions may be terminated at any time without notice.
- (6) The trading expense ratio represents total commissions and other portfolio transaction costs and the proportionate share of the underlying funds' related expenses expressed as an annualized percentage of daily average net asset value during the period.
- (7) The Fund's portfolio turnover rate indicates how actively the Fund's portfolio adviser manages its portfolio investments. A portfolio turnover rate of 100% is equivalent to the Fund buying and selling all of the securities in its portfolio once in the course of the period. The higher a portfolio turnover rate in a period, the greater the trading costs payable by the fund in the period, and the greater the chance of an investor receiving taxable capital gains in the year. There is not necessarily a relationship between a high turnover rate and the performance.

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# **Management Fees**

The breakdown of services received by Tangerine Investment Management Inc. as a percentage of management fees earned is as follows:

| Management Fees | Distribution | Other* |
|-----------------|--------------|--------|
| 0.50%           | 80%          | 20%    |

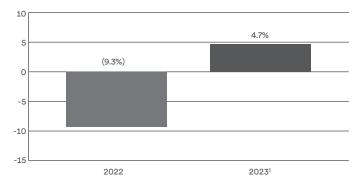
<sup>\*</sup> Includes investment advisory fees, administration fees

### **Past Performance**

The performance information shown assumes that all distributions made by the Fund in the periods shown were reinvested in additional units of the Fund and would be lower if the distributions were not reinvested. In addition, the performance information does not take into account any income taxes that may have been paid by investors who have invested in non-registered accounts. Past performance does not necessarily indicate how the Fund may perform in the future.

## Year-by-Year Returns

The chart below indicates the Fund's performance in each of the years shown and illustrates how the Fund's performance has changed from year to year. The chart demonstrates, in percentage terms, how much an investment made on the first day of each financial year would have grown or decreased by the last day of each financial year.



(1) For the six-month period ended June 30, 2023.

# **Summary of Investment Portfolio**

(as at June 30, 2023)

Asset Allocation\* (% of Net Asset Value)



<sup>\*</sup> Actual allocation among the three investment types may deviate from the target allocations. The allocations are reviewed on a quarterly basis and if the Fund allocations deviate from the thresholds outlined in the Simplified Prospectus, the Fund will be re-balanced back to the target weightings.

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| Top Holdings<br>(as at June 30, 2023) |   | % of Net<br>Asset<br>Value |
|---------------------------------------|---|----------------------------|
| 1.                                    | Scotia Canadian Bond Index Tracker ETF                | 69.9%                      |
| 2.                                    | Scotia US Equity Index Tracker ETF                    | 18.4%                      |
| 3.                                    | Scotia International Equity Index Tracker ETF         | 7.2%                       |
| 4.                                    | Scotia Emerging Markets Equity Index<br>Tracker ETF   | 3.2%                       |
| 5.                                    | Scotia Canadian Large Cap Equity Index<br>Tracker ETF | 0.8%                       |
| 6.                                    | Cash and Other  | 0.5%                       |
| Tota                                  |   | 100%                       |

The summary of investment portfolio may change due to ongoing portfolio transactions of the Fund and a quarterly update is available at www.tangerine.ca.

# A Note on Forward-looking Statements

This report may contain forward-looking statements about the Fund, its future performance, strategies or prospects, and possible future Fund action. The words "may," "could," "should," "would," "suspect," "outlook," "believe," "plan," "anticipate," "estimate," "expect," "intend," "forecast," "objective" and similar expressions are intended to identify forward-looking statements.

Forward-looking statements are not guarantees of future performance. Forward-looking statements involve inherent risks and uncertainties, both about the Fund and general economic factors, so it is possible that predictions, forecasts, projections and other forward-looking statements will not be achieved. We caution the reader not to place undue reliance on these statements as a number of important factors could cause actual events or results to differ materially from those expressed or implied in any forward-looking statement made by the Fund. These factors include, but are not limited to, general economic, political and market factors in Canada, the United States and internationally, interest and foreign exchange rates, global equity and capital markets, business competition, technological changes, changes in laws and regulations, judicial or regulatory judgments, legal proceedings and catastrophic events. The above list of important factors that may affect future results is not exhaustive. Before making any investment decisions, we encourage the reader to consider these and other factors carefully. All opinions contained in forward-looking statements are subject to change without notice and are provided in good faith but without legal responsibility.

